

## Inland Marine Supply New Account Application

In order to open an account with us it is necessary that we have a completed application on file, as well as a personal guaranty. Additionally, as a wholesale only distributor, you must be a verifiable marine retailer to establish an account with us. Inland Marine Supply reserves the right to open and /or close accounts as deemed appropriate. All information supplied to us is treated with strict confidentiality.

Company \_\_\_\_\_  
Address \_\_\_\_\_  
City, State, Zip \_\_\_\_\_  
Phone# \_\_\_\_\_ Fax # \_\_\_\_\_  
E-Mail \_\_\_\_\_ Website \_\_\_\_\_

Number of Years in Business \_\_\_\_\_  
State of Incorporation \_\_\_\_\_  
Do you have business locations in multiple states? \_\_\_\_\_  
If so list locations \_\_\_\_\_  
Does your company currently offer sales through an ecommerce distribution channel?  
\_\_\_\_\_ If so, provide details \_\_\_\_\_

How did you hear about Inland Marine? \_\_\_\_\_  
Which product lines are you interested in: \_\_\_\_\_

1. Skis / Boards
2. Inflatables
3. Water Sport Accessories

### Partners or Corporate Officers

1. Name, Title, Phone \_\_\_\_\_
2. Name, Title, Phone \_\_\_\_\_
3. Name, Title, Phone \_\_\_\_\_

### Bank References

Bank Name \_\_\_\_\_  
Contact Name \_\_\_\_\_  
Phone \_\_\_\_\_  
Account Number \_\_\_\_\_

### Trade References

Company \_\_\_\_\_ Contact \_\_\_\_\_  
Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Company \_\_\_\_\_ Contact \_\_\_\_\_  
Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Company \_\_\_\_\_ Contact \_\_\_\_\_  
Telephone \_\_\_\_\_ Fax \_\_\_\_\_

I certify the above information is true and correct. I hereby authorize Inland Marine Supply to contact references and / or credit bureaus for the purpose of establishing an account.

Sign \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_  
Print Name \_\_\_\_\_

Account Terms:

1. Accounts are to be paid in full between the 1<sup>st</sup> and 10<sup>th</sup> of the following month after the date of the invoice.
2. All accounts 60 days or older are automatically changed to COD or credit card
3. Interest at 1.5% / month is charged on all accounts 60 days or older
4. Customer agrees to pay all reasonable attorney and collection fees should the account ever be referred for litigation.

Owner or Officer Signature: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Title: \_\_\_\_\_

Individual Personal Guaranty

Date: \_\_\_\_\_

I, \_\_\_\_\_, residing at \_\_\_\_\_  
 for and in consideration of your extending credit at my request to \_\_\_\_\_

\_\_\_\_\_  
 (Business Name)  
 (Hereinafter referred to as the "Company"), of which I am \_\_\_\_\_  
 (Title)

Hereby personally guarantee to you the payment of any obligation of the company and I hereby agree to bind myself to pay you on demand any sum which may become due to you by the Company whenever the Company shall fail to pay the same. It is understood that this guaranty shall be a continuing and irrevocable guaranty and indemnity for such indebtedness of the Company. I do hereby waive notice of default, non-payment and notice thereof and consent to any modification or renewal of the credit agreement hereby guaranteed.

Signature: \_\_\_\_\_

Witness: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_